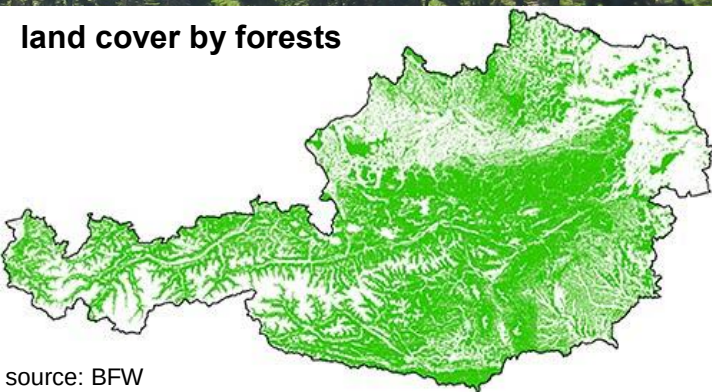
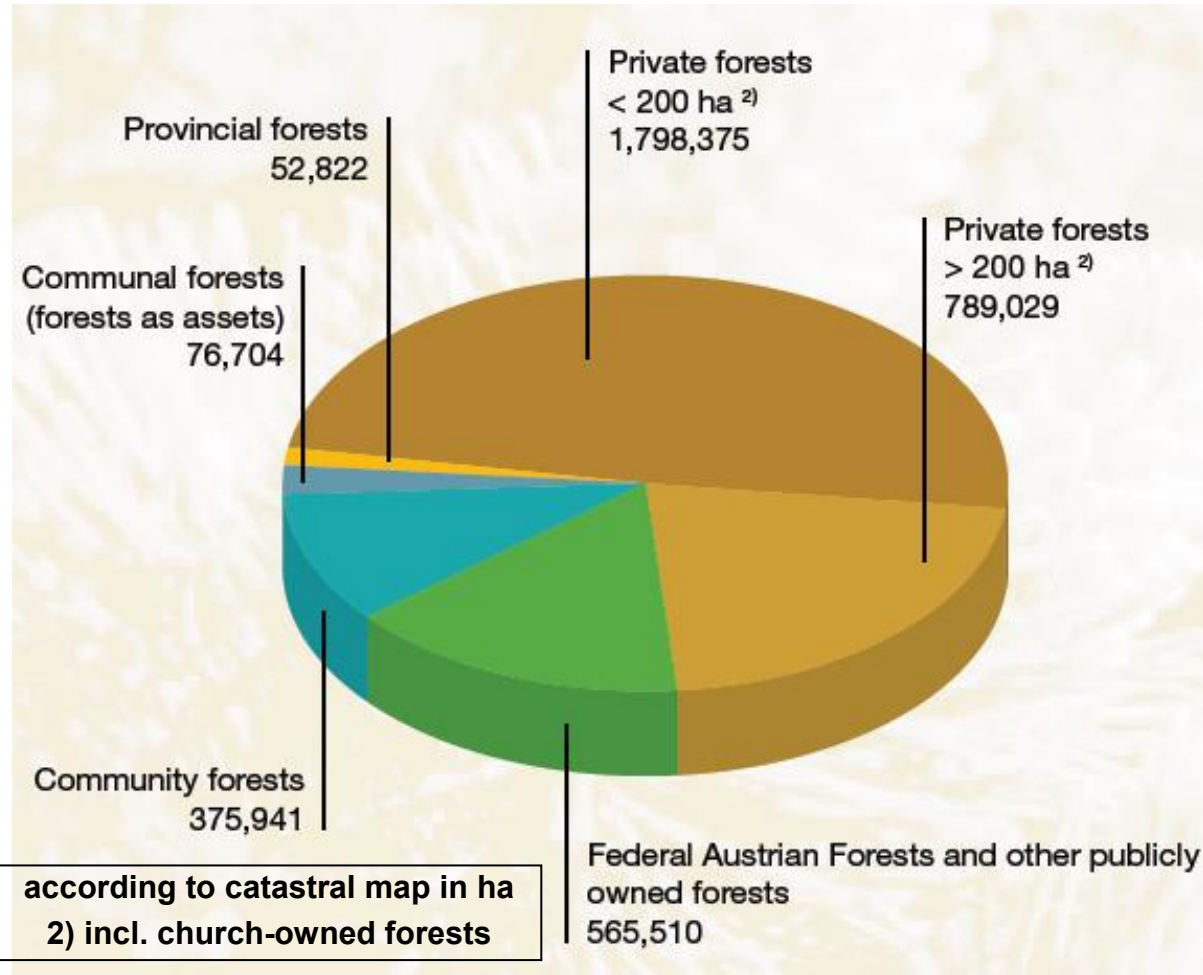




- AUT: 8.4 million ha, 8.3 million inhabitants
- 47% of land covered by forests
- growing stock: 1.14 billion m³
- timber harvest 2010: 19.5 million m³
- 85% of increment is used
- economically most important tree species:
Norway spruce (61% of growing stock)
- mountainous conditions
- forestry based on principles of
sustainability and multifuncionality





81% private forests
(> 170.500 owners)

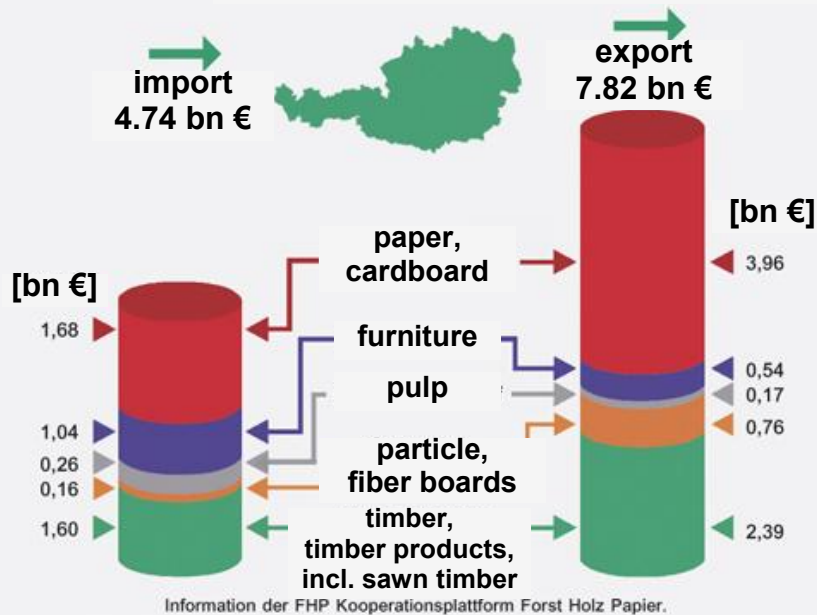
19% public forests

source: Ministry of Life 2010





surplus 2009: 3.08 bn €

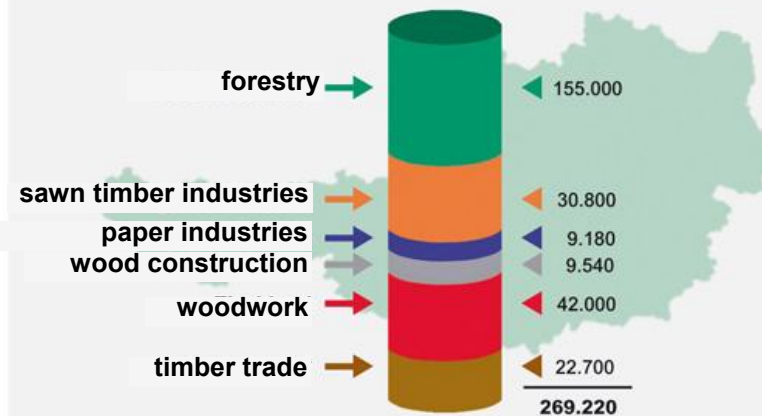


wood based value chain:

- employment and income



employees 2007



*) Personen, die ganz oder teilweise ihr Einkommen aus der Waldbewirtschaftung erzielen. (Waldeigentümer, Angestellte, Arbeiter, öffentlicher Dienst etc.)

**) 2005, selbstständige und unselbstständige

Quelle: Information der FHP Kooperationsplattform Forst Holz Papier

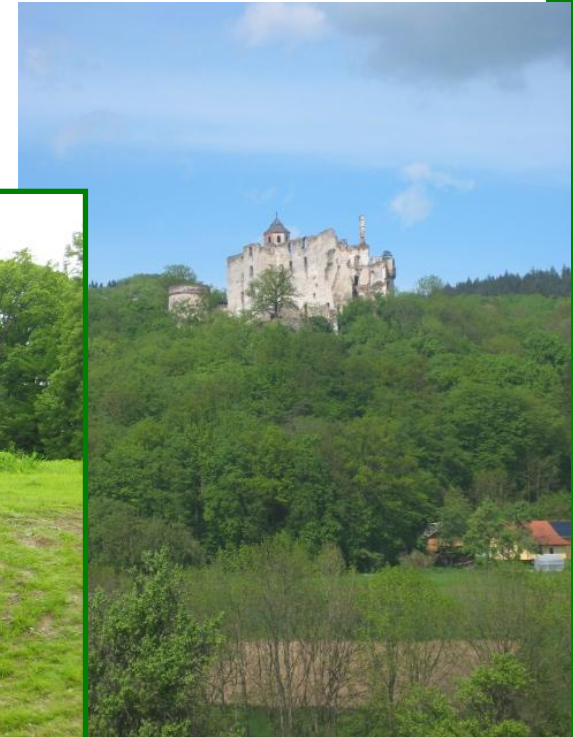
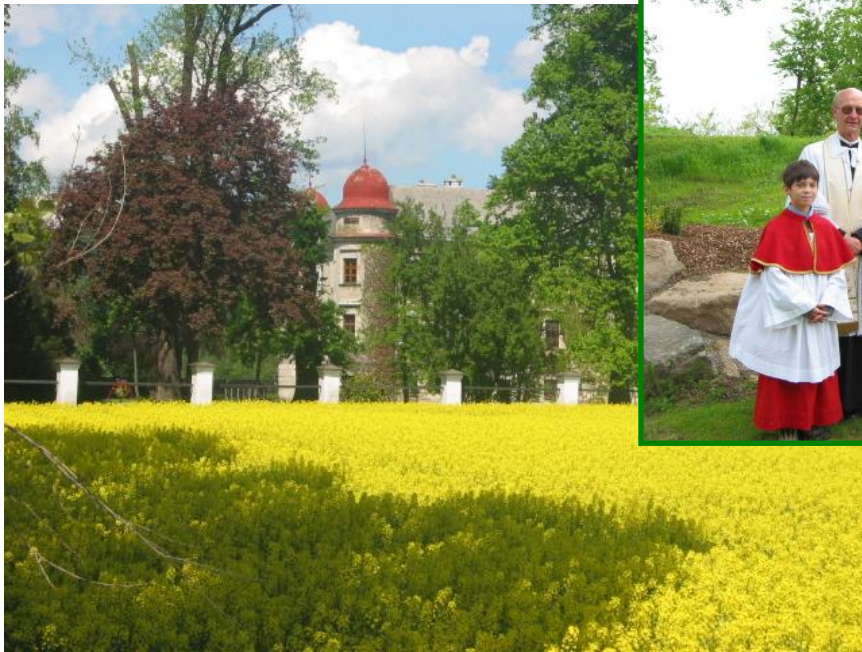
wood based industries:

- export oriented
- surplus in foreign trade





Bought by
Ernesto Count Montecuccoli-Laderchi
in 1628



Family-Estate since more than 375 years



Today: 980 Hectare Forest
195 Hectare arable Land
25 Hectare Grasland
1200 Hectare Hunting Area
13 km River fishing Area



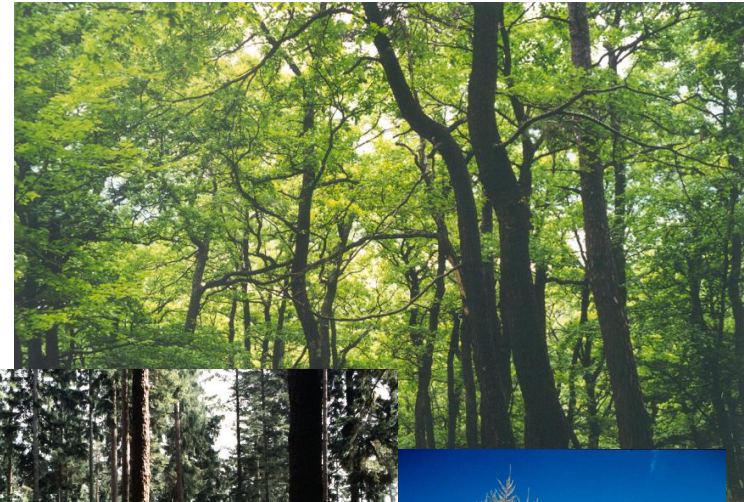


- **Forest Ressources:**

- 60% Spruce, Pine, Fir, Douglas Fir
- 35% Hardwood: Oak, Beech, Maple
- 5% Softwood: Poplar, Salix



65% Sawlogs
25% Pulpwood
10% Biomass



**4 Biomass Heatingsystems
1200 qm Woodchips**

Timber Harvest:

2.800 cbm by Harvester

1.600 cbm by Tractor/own Forestworkers

1.500 cbm by Contractors

2.000 cbm Energy Wood Chips



- Machinery:
- 1 Forwarder Valtra 840.2
- 1 Tractor VALTRA 150 PS/shredder/winch



Future in rural area

A lower austrian consulting institution



Foundation

1985 by an initiative of Lower Austrian Councillor responsible for agricultural and environmental affairs

Objective target

Support people during successful realisation of their ideas

Achievements

Consulting of about 60 % of all rural biomass district heating projects

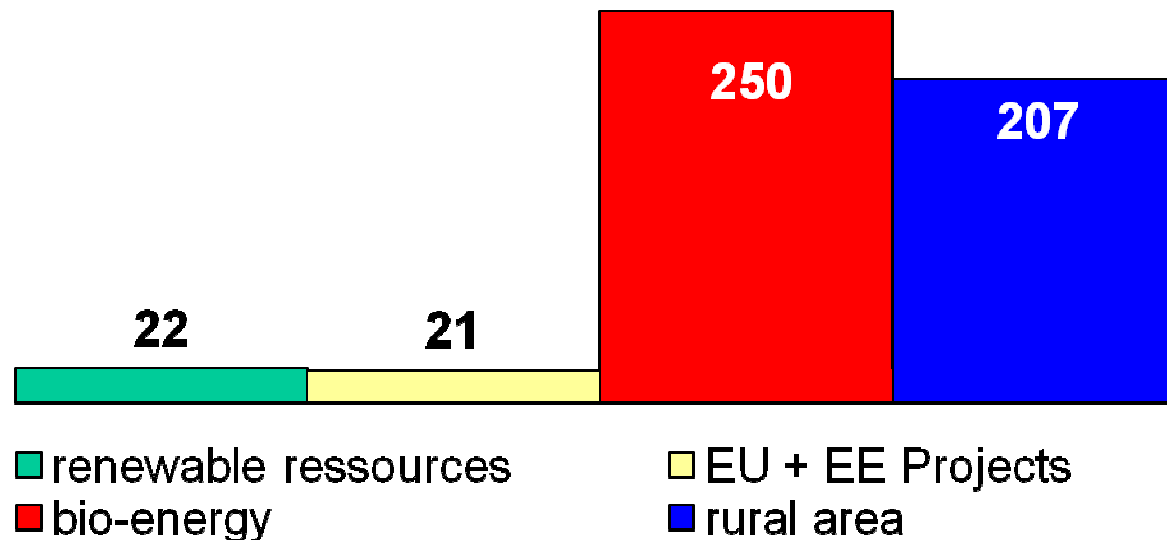


- Development and realization of concepts for the market
- Development of new or alternative agricultural products
- Coordination of planning, management, financing and supplying of bio energy stations
- Running, taking over and negotiation of all involved businesses





- 13 employees
- 2 office locations: St. Pölten, Laa/Thaya
- ~ 203,6 Mio € project volume – 500 projects
- 22 renewable resources – Projects
- 21 projects with Middle and Eastern Europe countries
- 250 bioenergy projects (therefrom 10 biogas plants)
- 207 project for development in rural area



BIO - ENERGY

energy – service on the basis of biomass

- ✓ **heat supply, energy-contracting**
- ✓ **combined heat and power generation**
- ✓ **common solutions**
- ✓ **qualitymanagement**
(QM for heat plants)



- objectives of *Bioenergie NÖ* plants ?
-
- functionality and economics
- An optimum constructional, technical and logistical solution, which is assured by a clear financing model and a forward looking, sustainable business plan.
-
- During operation the input and price of rural biomass is optimised and a synergetic effect of the operation costs occurs.



PEOPLE with ideas

- ... agricultural groups
- ... municipalities / local governments
- ... housing society / public utility housing enterprise
- ... research institutes
- ... existing project executing organisations



- ✓ individual, independent consulting - project support
- ✓ feasibility - studies
- ✓ realisation and economic concepts/plans
- ✓ foundation consulting
- ✓ projectmanagement and controlling
- ✓ coaching
- ✓ informative meetings and lectures
- ✓ conferences, workshops and courses
- ✓ agency of experts
- ✓ coordination in the field of research and development





Biomass heat supply Project progress I

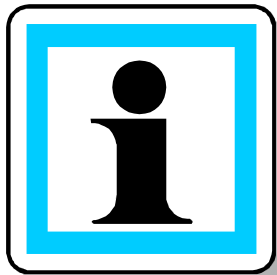
first contacting

- trendsetting consulting and information



crude studie

- identify of energy data from possible heat consumer
- elaboration of a crude economic calculation
- estimation of chance for realisation



information of the public

- consulting during development of public relations
- support at informative meetings
- information material, example documents



project organisation

- intern business organisation
- consumer - sourcing
- vernier adjustment of the economic calculation





Biomass heat supply Project progress II

Fundamental decision

- Consulting during the process of fundamental decision to realise the project

Government aid handling

- application
- coordination, intervention
- accounting

Controlling

- controlling of project realisation (project costs, financing, timetable, business calculation)
- Variance comparison

Operation package

- Training of operators (balance sheet, heat accounting, operation benchmark, business management, technics, plant supervisor)





Bioenergie NÖ
Gemeinsame Energie

development of biomass heat supply in Lower Austria

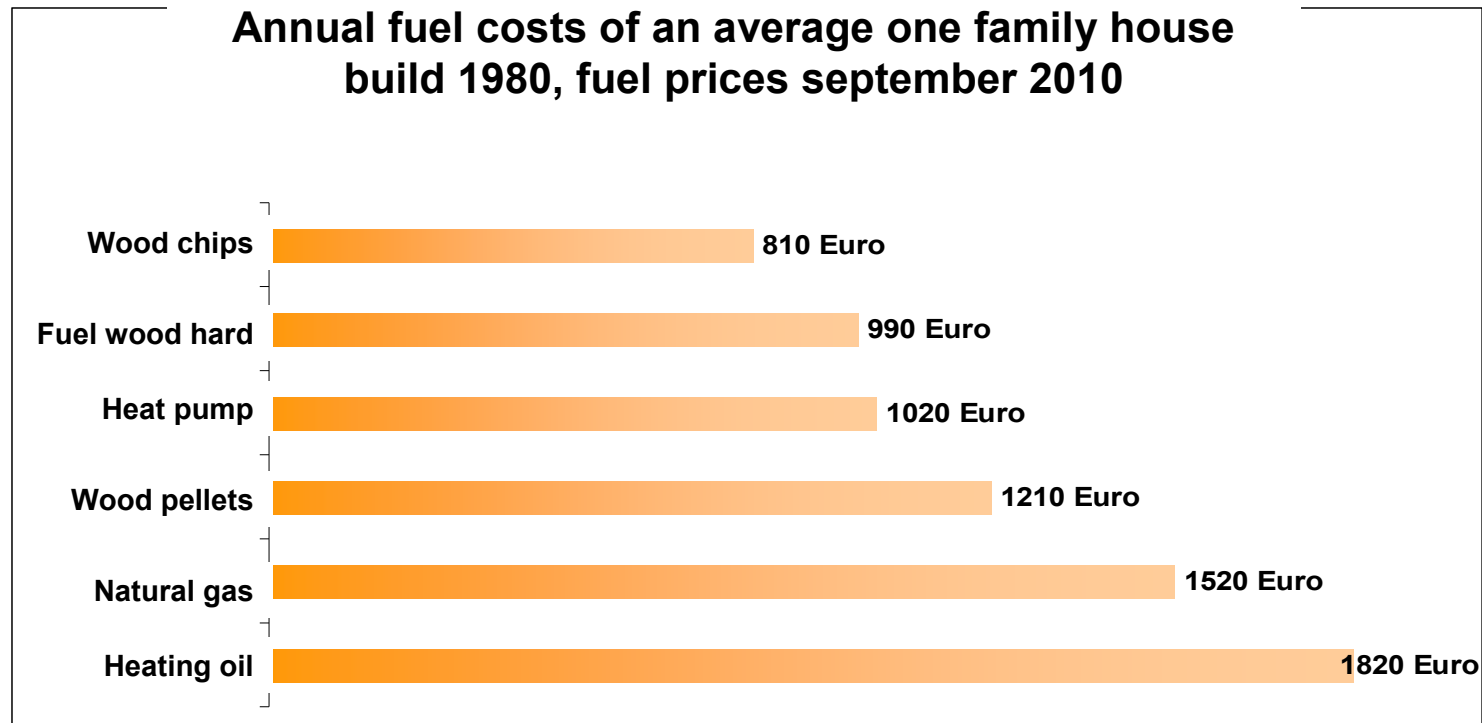


- development away from big district heating grids to small grids where only few objects are supplied, or plants without grid
- Improve efficiency
- reference value government aid 900 kWh/line meter, min. 80 % grid efficiency
- regional added value, creation of new jobs, protection of jobs in the agriculture
- combination of electricity and heat production biogas plants, biomass electricity plants
- research and field trial of wood gasification



Einfach und komfortabel!





Source: www.umweltberatung.at

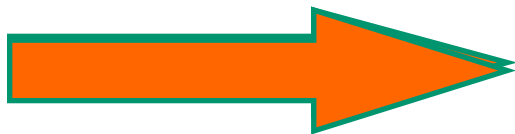


- A 200 kW biomass boiler with 5.000l heat storage tank
- 275m districts heating grid preinsulated synthetic double hose
- Supplies a primary school, Kindergarten, municipality office and a parsonage with heat from rural wood chips
- 4 lokal farmers as owners and supplyers for woodchips





Primary energy



Stored chips

burner



Energy before grid



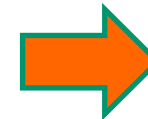
Heating house



Useable energy

Losses

sold Energy



Heatinghouse

Grid

Transfer station





Bioenergie NÖ

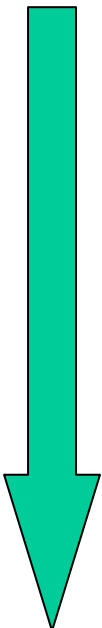
Gemeinsame Energie

Bioenergie NÖ

AGRAR
Plus



Supply chain

- 
- Thinning
 - Dry on pile
 - chipping
 - Storage of chips
 - just in time supply





- 200 kW Biomass heat plant (200 kW biomass boiler installed)
 - Produced heat: 257 MWh/a
 - Wood chip demand of: 63 t absolutely dry
- Demand for land: 1 ha for 4 t absolutely dry wood chips
16 ha for 200 kW example plant
- 1 MW Biomass heat plant (1 MW biomass boiler installed)
 - Produced heat: 1.580 MWh/a
 - Wood chip demand of: 387 t absolutely dry
 - Demand for land: 1 ha for 4 t absolutely dry wood chips
97 ha for 1 MW example plant





- Harvester + Forwarder

- Hardwood 22 – 30 €/qm

- Softwood 18 – 35 €/qm

- Hardwood:

- 50% Sawlogs
- 40% Pulpwood
- 10% Biomasse
- » Ø Receipts 55 €/qm total wood

- Softwood:

- 75% Blochholz
- 20% Industrieholz
- 5% Biomasse
- Ø Receipts 75 €/FMO

- Chipping: 2,50 – 3,50 €/qm chips

- » 1 qm timber = 2,8 qm chips





- Mixed soft- and hardwood : 1 AMM represents 1,66qm or 5,00rm chips
- **I Clearcut :**
- Production of Sawlogs + Pulpwood
- Rest: Biomass
- Harvestoperation € 5,00/rm bzw. € 25,00/AMM
- Chipping alongsite forestroad € 3,50/rm bzw. € 17,50/AMM
- -----
- **Costs for chips free on forestroad € 8,50/rm bzw. € 42,50/AMM**
- -----
- **II Thinning :**
- Harvester + Forwarder € 9,00/rm bzw. € 45,00/AMM
- Chipping € 2,50/rm bzw. € 12,50/AMM
- -----
- **Costs for chips free on forestroad € 11,50/rm bzw. € 47,50/AMM**
- -----

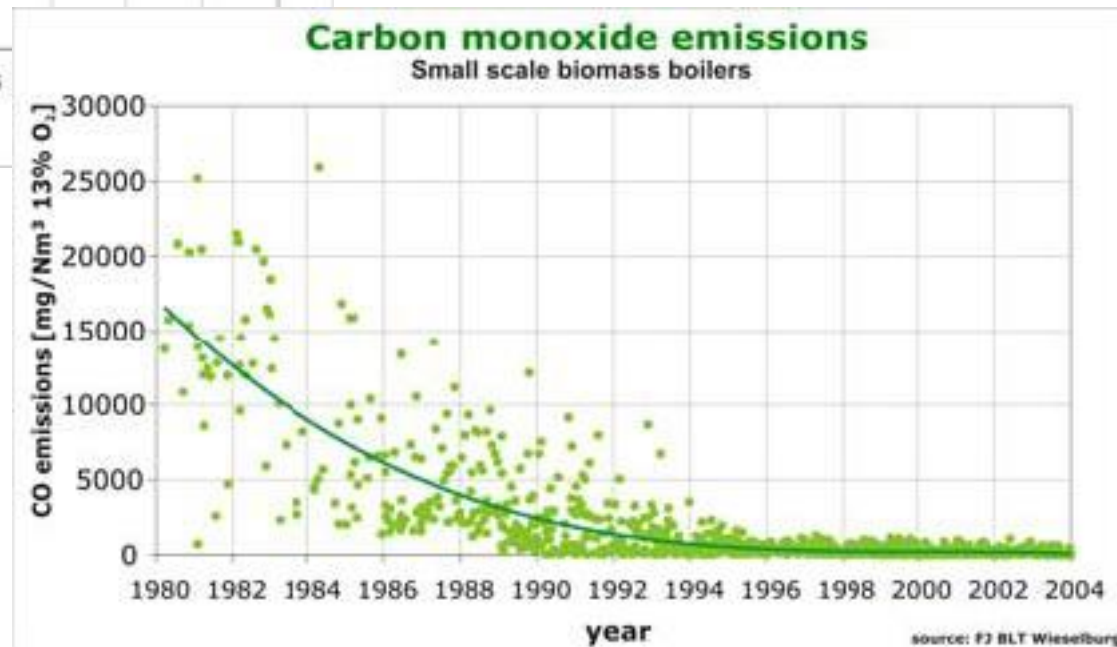
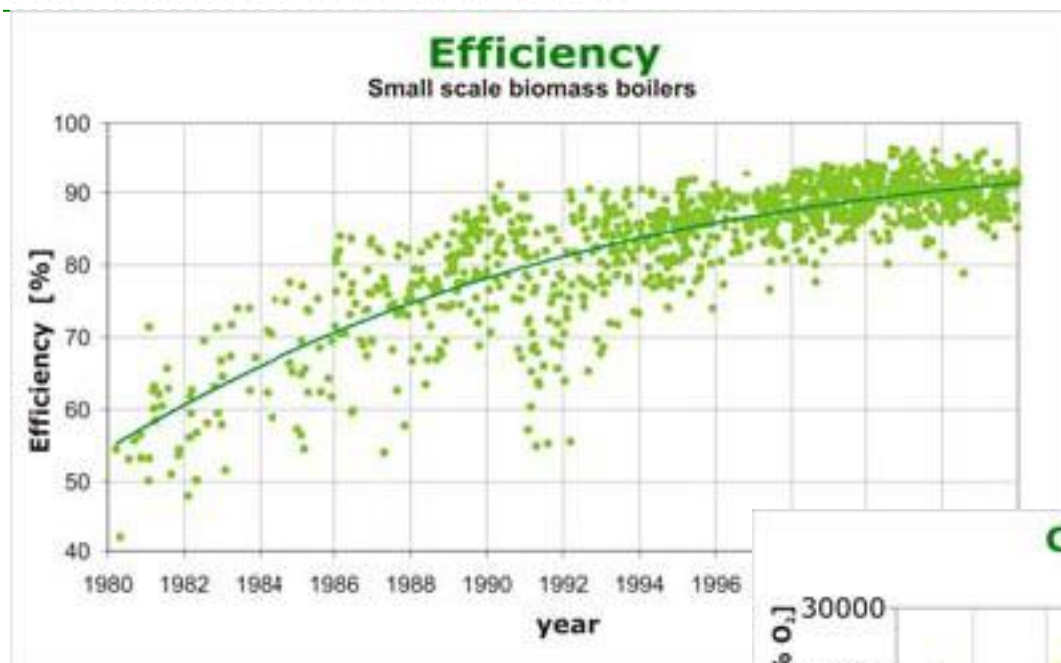




Bioenergie NÖ
Gemeinsame Energie

Improvements in technology

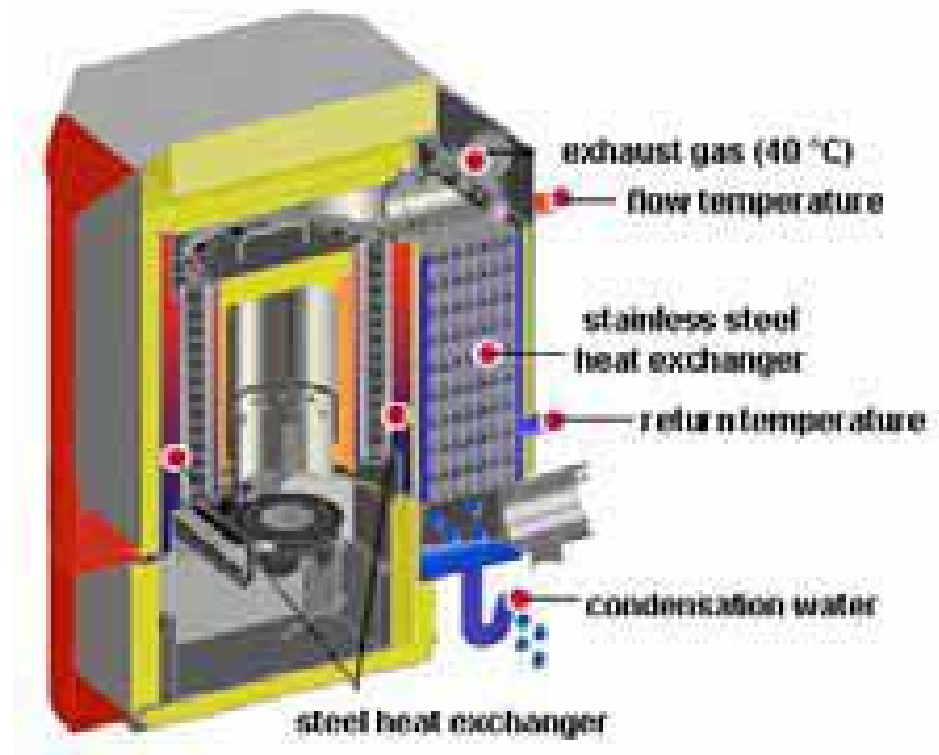
AGRAR
Plus





underburning solid wood boiler

**Condensing boiler
with underfeedburner**



Underfeed burner for woodchips or pellets



Thank you for your attention

